

Reverend Jaimal C. Hayes

PASTOR | LEADERSHIP EXPERT | SPEAKER

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Summary

Reverend Jaimal C. Hayes is a Holy Spirit-filled senior pastor whose desire is to win souls for Jesus Christ while giving Him the Highest Praise and the Greatest Glory. As a Leadership expert, he is a skilled professional with over 18 years of financial services and 4 years of practical management experience. Rev. Hayes is an effective communicator and team-builder with strong analytical, management and organizational skills.

Having a strong legacy in ministry, Rev. Hayes is a native of Richmond, Virginia and the son of Mrs. Shirley T. Hayes and the late Rev. James W. Hayes, former Pastor of Elam Baptist Church in Charles City, VA. He has served in ministry leadership positions since 1997. Rev. Hayes was licensed to preach in September 1998 and ordained in October 2001.

From April 2002 to present, Rev. Hayes has served as the pastor of Abner Baptist Church where God has richly blessed him and the Abner Church family with new souls added into the Kingdom. Under his leadership, a new church vision was communicated and implemented; 11 new ministries were birthed, an Executive Council was created and Abner Baptist Church was established as an official voting precinct in Glen Allen, VA.

Most notably, Rev. Hayes spearheaded the organization of 5 committees to lead an unprecedented building project that increased total square footage by over 50% with the following additions and enhancements:

- O Added new sanctuary
- O Added new multi-purpose room
- O Added new pastoral study
- O Added new bathrooms
- O Added new administrative office
- O Extended kitchen space
- O Upgraded sound system, baptismal pool and choir room

Rev. Hayes is not only a leader in ministry but in the secular arena and community. Rev. Hayes currently serves as a Vice President for a Fortune 500 bank where he is accountable for tactical planning, management and oversite of key specified advisory accounts worth over a half billion dollars in total assets. He holds several professional licenses including, FINRA Series 7 License, FINRA Series 24 License and FINRA Series 63 License.

As a lover of education, Rev. Hayes has obtained or seeks the following:

- O United Theological Seminary, Dayton, OH Doctor of Ministry currently pursing
- O Virginia Union University, Richmond, VA- Samuel DeWitt Proctor School of Theology Graduated May 2000 Master of Divinity Cum Laude
- O University of Mary Washington, Fredericksburg, VA Graduated May 1994 Bachelor of Arts in Economics
- O Princeton Theological Seminary, Princeton, NJ -Engle Fellow Recipient for Engle Institute of Preaching-June 14-19, 2009 - Certificate of Continuing Education

With all of the aforementioned credentials and notable mentions, Rev. Hayes is most proud of his family including, wife, Lady Sherita A. Hayes and children Ezra James Hayes, Elijah Zion Hayes, Anami Hayes and Zemirah Hayes.

Community Leadership

Believing that our community needs strong and involved leaders, Rev. Hayes has served in the following roles or participated with the following organizations:

- Past President of the Henrico Minister's Fellowship
- Past Member of the NAACP Hanover Branch
- Past Executive Board Member of the MLK Program (Henrico Co.)
- Past Committee Member of New Bodies for Baptist General Convention of Virginia
- Member of the Tuckahoe Association
- Member of the Baptist General Convention of Virginia.
- YMCA volunteer through Genworth Financial

References

Rev. Dr. Lance D. Watson, Senior Pastor

St. Paul's Baptist Church 4247 Creighton Road Richmond, VA 23223

804-643-6170 ext.195 (church) Lwatson387@aol.com (Best means of contact)

Rev. Hodari Hamilton, Senior Pastor

Shiloh Baptist Church 515 West Fourth Street Plainfield, NJ 07060

908-754-3353 (church)

Rev. Dr. Larry Owens, Jr., Pastor

Canaan Baptist Church 1607 Monroe Street, N.W. Washington, DC 20010

202-234-5330 (church)

Ministry Experience

Senior Pastor

April 2002 to present, Abner Baptist Church, Glen Allen VA

- Created an Executive Council consisting of all ministry leaders in an effort to provide leadership and development training.
- Crafted job descriptions and performance review criteria for all paid staff.
- Established a Personnel Committee to assist the pastor in supervising all paid staff and performing evaluations.
- Empowered and guided leaders to launch 11 new ministries within the church
- Made major improvements to new sound system
- Enhanced the order of worship service
- Ordained first female deacon
- Licensed first female minister
- •Spearheaded the organization of 5 committees to lead unprecedented building project that increased total square footage by over 50%
- •Enhanced the church's technology through the installation of Wi-Fi and the purchase of HD cameras, 7 TV screens, and software for streaming capabilities
- Plan and conduct the worship experiences.
- Prepare and deliver dynamic sermons.
- Teach weekly bible study.
- Lead in observance of ordinances.
- Lead the church in an effective program of witnessing and in a caring ministry for persons in the church and community.
- Call and visit hospitalized and recovering members.
- Conduct counseling sessions.
- Perform wedding ceremonies and funerals
- Serve as chief administrator of the paid church staff

Ministry Experience

Assistant Director of Missions and Ministry

October 2000 to March 2002, St. Paul's Baptist Church, Richmond VA

- Responsible for several ministries that served a congregation of 5,000 members at that time.
- •Responsible for recruiting, supervising, and leading the development of Spirit-filled, effective volunteer leaders to staff of various ministries.
- •Lead and participate in all aspects of worship including preaching.

Teacher

October 2000 to December 2000, St. Paul's Baptist Church

- Taught Sermon Preparation and Preaching Course.
- Leadership Development Council at St. Paul's.
- Instructed about 20 ministers in the fundamental elements of preaching.

Counselor

October 1999 to January 2001, St. Paul's Baptist Church

- Helped develop Barnabas Counseling Ministry.
- Counseled young men who were in crisis to find viable alternatives.
- Encouraged people to live productive, wholesome lives of faith through the ever-guiding presence of the Holy Spirit.

Associate Minister

September 1997 to March 2002, St. Paul's Baptist Church

- Participated in leading worship services on Sundays.
- Served communion, preached and performed baptisms.
- Made hospital visitations and assisted the Pastor when needed.

Bible Study Teacher

January 1996 to March 2002, St. Paul's Baptist Church

- Led a weekly small group bible study with young adults.
- Nurtured people in the faith as well as help them mature to the level of leading bible study groups themselves.

Leadership Experience

Rev. Hayes not only has extensive pastoral & ministry leadership experience but he has held various secular leadership roles in the marketplace. Rev. Hayes is a skilled professional with over 18 years of financial services and 4 years of practical management experience. He is most known as an effective communicator and team-builder with strong analytical, management and organizational skills. As a leader, these skills are transferable to any situation or organization.

BB&T Securities, LLC – Richmond, VA February 2016 to Present Middle Office Manager, Vice President

Responsible for tactical planning and management of Streetside RIA Support and function as the Designated Principal of specified advisory accounts worth over a half billion dollars in total assets for which BB&T Securities serves as custodian on behalf of Sterling Advisors.

Capital One, Inc – Richmond, VA April 2015 to January 2016 Senior Risk Associate

Responsible for documenting, reviewing and auditing activities associated with the Basel required advanced systems (includes internal loss data, external loss data, scenario analysis and Business Environment and Internal Control Factors).

Genworth Financial, Inc – Richmond, VA July 2011 to April 2015 Compliance Analyst

Responsible for conducting monthly audit of advertising materials for Life, Long Term Care & Annuity products, training associates on the monthly advertising audit process and investigating and responding to regulatory requests.

Leadership Experience

SunTrust Investment Services – Richmond, VA 2011

Principal Administrator

Responsible for reviewing and approving brokerage applications (including domestic and foreign) according to company standards and FINRA standards prior to account opening.

Wells Fargo Advisors – Glen Allen, VA August 2010 to January 2011 Compliance Consultant

Responsible for reviewing accounts to avoid regulatory and financial risks associated with suspicious and fraudulent activity. Responsible for preventing, detecting, and reporting money laundering activities.

Genworth Financial, Inc – Richmond, VA April 2008 to February 2009 Compliance Analyst (Impacted by Layoff)

Responsible for providing analytical, organizational, and administrative support to various Compliance Analysts and Leaders and executing a variety of functions such as Annual Compliance Trainings, Branch Auditing and Outside Business Activity reviews.

Wachovia Securities, LLC – Richmond, VA
July 2002 to August 2008
Associate Manager/Acting Manager, Compliance Dept.

Responsible for managing a team of up to 18 associates in the Document Control team, which was responsible for maintaining several types of critical files (i.e. Registration, Outside Business Activities, and Outside Accounts).